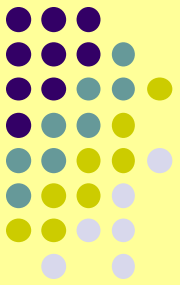


International Development Policy
Lecture #1, February 10, 2017

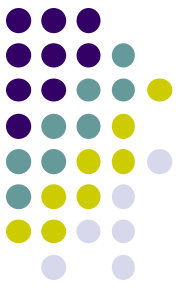


Orientation and Overview:

Evolution of International Development Policy

Izumi Ohno, GRIPS

i-ohno@grips.ac.jp (Room E-411)



Objectives

- Provide an in-depth understanding of international development policy, through reading and discussing recent papers and reports
- Special attention to:
 - Contemporary policy debates
 - Global transformation and emerging issues
 - East Asian perspectives of aid and development
- Course format:
 - Lectures, plus
 - Workshops by student presentations, based on assigned readings.

Structure of the Class

Int'l Development Policy and Development Cooperation (Overview)

- Evolution of int'l development policy
- Development cooperation policy of major donors
- Japanese approach to development cooperation

Contemporary Policy Debates

- Aid and development: critique of aid
- Effective aid, governance and the role of government
- Leadership and economic bureaucracy
- Technology transfer and industrial development

Global Transformation and Emerging Issues

- Fragile states, conflicts and development
- Emerging donors and their impacts on int'l development
- Business and development
- Sustainable Development Goals (SDGs): Post-MDGs / the 2030 Agenda



Requirement in the Class

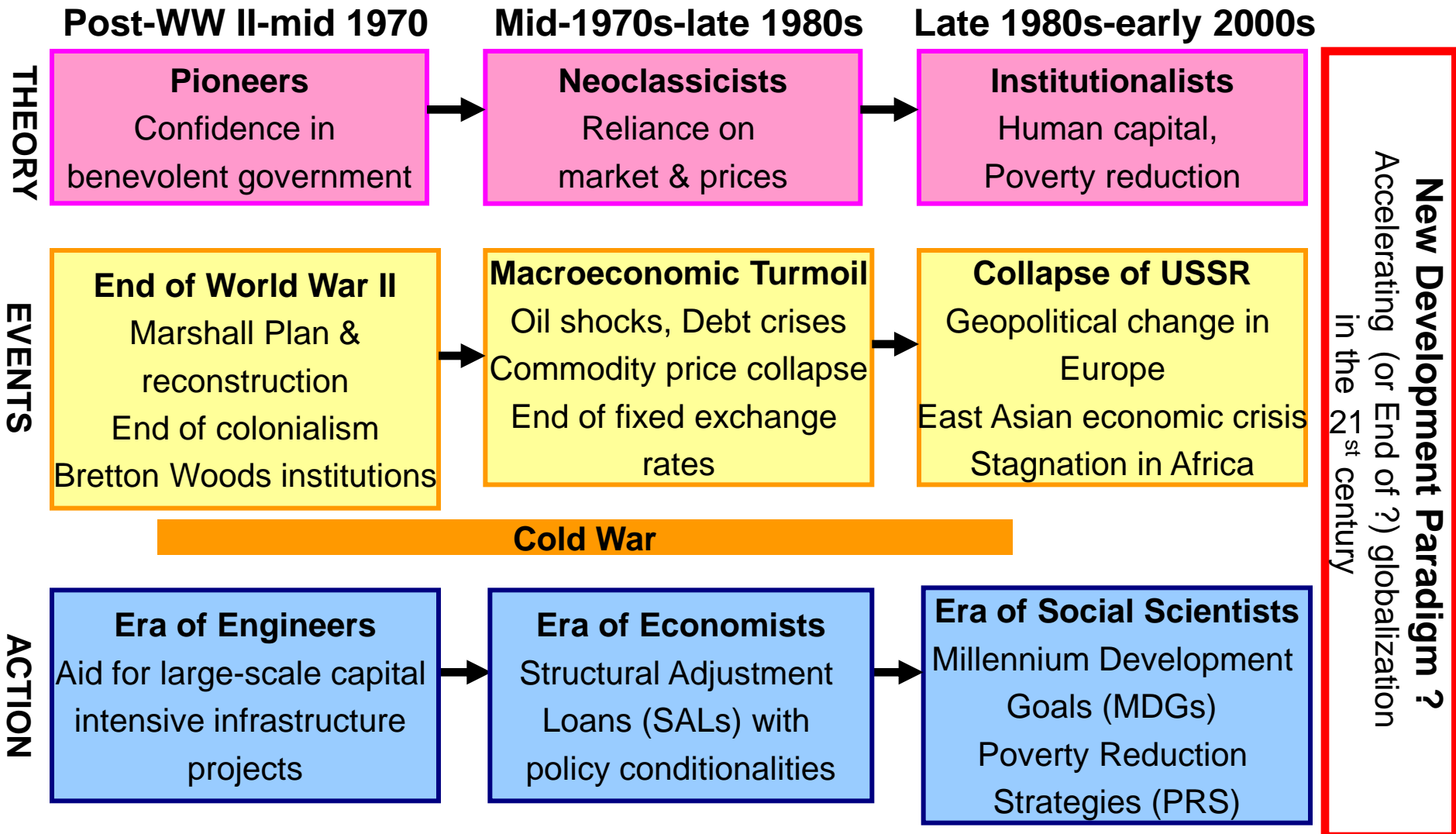
- Read assigned literature before class
(download from Professor's homepage)
http://www.grips.ac.jp/forum/IzumiOhno/lectures/2017IDP_syllabus_FY2016_link.htm
- Workshops: presentations and comments by students
(power point slides or resume)
- Class discussions

Evaluation



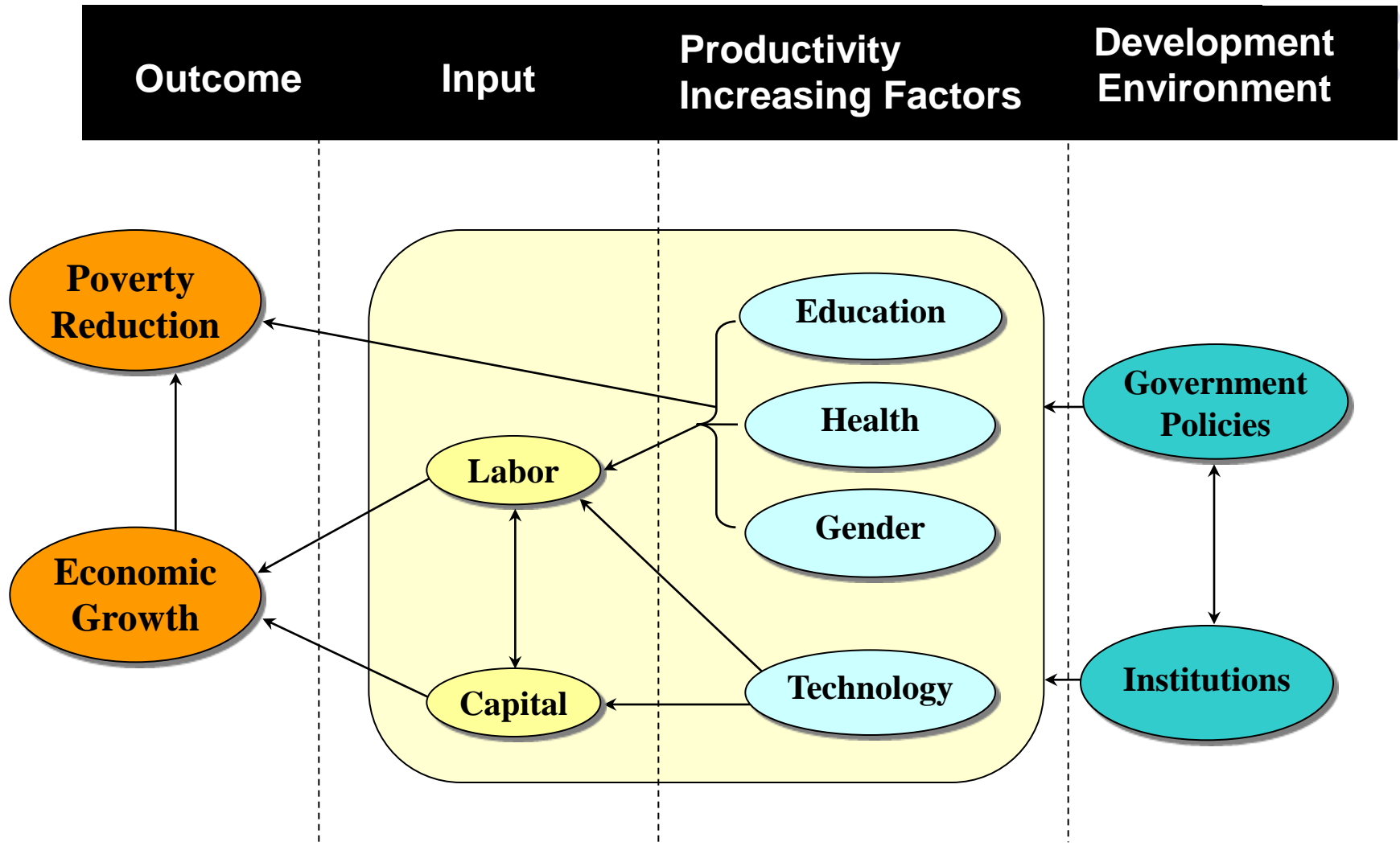
- Class attendance + participation (40%)
- Presentation of the assigned readings (30%)
- Short paper on international development (30%)
 - Choose one of the topics introduced at the class
 - Write a short paper (5-10 pages), based on your country perspectives and/or professional expertise

Evolution of Development Thinking and Development Assistance



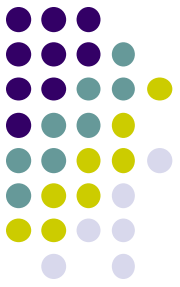
(Source) Adapted and updated by the author, based on Figure 2 (p.21), Takamasa Akiyama, *International Development Assistance: Evolution and Current Issues*, FASID 2006.

Mechanism of Development



(Source) Takamasa Akiyama, International Development Assistance: Evolution and Current Issues, 2006.

Evolution of Development Thinking



- Pioneers (post-World War II to mid-1970s)
- Neoclassicists / Washington Consensus (mid-1970s to late 1980s)
- Institutionalists (late 1980s to early 2000s)
 - Post-Washington Consensus
 - Poverty Reduction Strategy, Millennium Development Goals (MDGs)



- New development paradigm? (with accelerating globalization in the 21th century...)
 - Emerging powers, role of business for development, fragile states, diverse & complex development agenda, etc.
 - Sustainable Development Goals (SDGs)

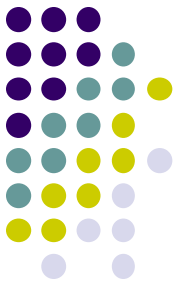
“Pioneers” (post-WW II – mid-70s)



- First generation of development economists
- Focus on capital accumulation and growth
- “**Big push**” development strategy involving government planning and major public investment
 - Belief in government-led coordination of large scale industrialization projects and import-substitution (ISI)
 - Distrust of markets, especially in terms of generating sufficient funds for investments (-- vivid memories of the Great Depression). Export pessimism. FDI was considered to cause sovereignty problems.
- Limited attention to poverty and income-distribution
The poor were expected to benefit through “***trickle down***”.

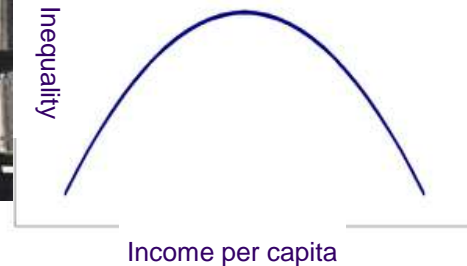


Paul Rosenstein-Rodan: Big-push development strategy (1943)
-Underdeveloped countries require large amounts of investments to embark on the path of economic development from their present state of backwardness.



W. W. Rostow: The Stages of Economic Growth theory (1960)
-Historical model of economic growth, economic take-off must be initially led by a few individual sectors.

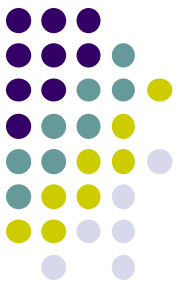
Simon Kuznets: Inverted U shape curve
-Economic growth and Income Inequality (1955)



A. O. Hirschman: Unbalanced growth
-Industrialization as the primary engine of growth, forward and backward linkages
-The Strategy of Economic Development (1958)



Raul Prebisch : Dependency theory (center and periphery), structuralists
-Founding SG of UNCTAD (1964-69)
-Export pessimism, advocate preferential access to the markets of developed countries and regional integration.



Neoclassicists (mid-70s-late 80s)

- Second generation of development economists, “neoclassical resurgence”.
- Favored reduced government involvement in economic development activities
- Market-oriented, non-interventionist, and open-trade policies (as opposed to ISI).
 - “Getting prices right” – price is the effective tool for resource allocation
 - View government intervention as causing distortions in prices and exchange rates.
 - Perception that government failures is more serious than market failure in many developing countries.
- **The Washington Consensus** prevailed



Anne O. Krueger: WB Chief Economist (1982-86), First Deputy Managing Director (interim) of IMF (2001-06).
- Macroeconomics and trade, political economy of trade policy, rent-seeking

Bela Balassa: professor and consultant to WB
- Trade liberalization and regional integration



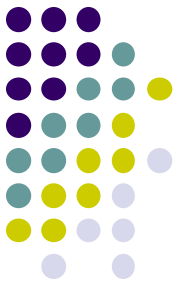
Stanley Fisher: WB Chief Economist (1988-90), First Deputy Managing Director of IMF (94-2001)
-Macroeconomics
-Advocate “big bang” reform (e.g., transitional economies, Asian financial crises)



Jagdish Bhagwati: External Advisor to WTO (2001), special policy advisor on globalization to UN (2000)
-International trade and advocacy for free trade.
-*In Defense of Globalization* 2004: Properly regulated, globalization, is the most powerful force for social good in the world.

The Washington Consensus

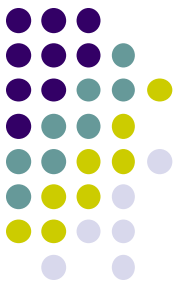
Vigorously pushed by IMF and WB



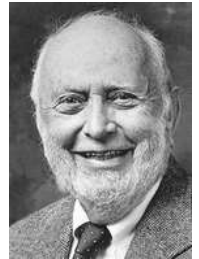
- Fiscal discipline
- Redirection of public expenditure toward education, health and infrastructure investment
- Competitive exchange rates (to correct overvaluation)
- Tax reform (broadening the tax base and cutting marginal tax rates)
- Interest rates that are market-determined and positive (but moderate) in real terms
- Trade liberalization (replacement of quantitative restriction with low and uniform tariffs)
- Openness to foreign direct investment
- Privatization of state-owned enterprises (SOEs)
- Deregulation (abolition of regulations that impede entry or restrict competition)
- Legal security for property rights

(Source) John Williamson, "Democracy and the 'Washington Consensus,'" *World Development*, vol.21, 1329-1336.

Institutionalists (late 80s to early 2000s)



- Efforts to integrate broader social and institutional factors into the development concept (institutional economics).
- Institutions: “rules of the game” including written laws and unwritten conventions sanctioned by members of society (Douglas North 1990)
 - Role of institutions in overcoming new market failures (e.g., imperfect competition, transaction costs of acquiring information, increasing returns to scale)
- Social capital: coherence of a society’s values and the capacity they afford for mutually beneficial interactions (Paul Collier 1998)
 - Civil social capital: trust, cooperation, coordination and reciprocity, norms, informational networks and social sanctions
 - Government social capital: good governance, civil rights



Human Development

- Quantity of growth → Quality of growth
- Human development
 - The ultimate goal of economic development, as well as the best means available for promoting development.
- Human Development Index (HDI), first published in 1990 by UNDP, Mahbub ul Haq in collaboration with Amartya Sen and Meghnad Desai.
 - Life expectancy at birth; adult literacy rate; combined enrolment rate in primary, secondary and higher education; and real income measured in purchasing power parity.
- Adjustment with a Human Face, by UNICEF (Giovanni Andrea Cornia, Richard Jolly, Frances Stewart 1987)

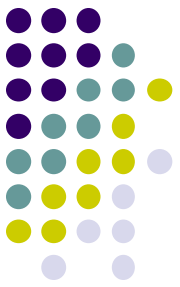


HDI/UNDP 1990

Capability approach, freedom and human rights



The World Bank



- WB's policies and lending practices have essentially shadowed mainstream development theory.
- “Pioneers” era: supported government-led development and large-scale infrastructure projects
- “Neoclassicists” era: Structural Adjustment Loans (SALs)
 - Quick-disbursing non-project loan, in exchange for a recipient country's acceptance of conditionalities (policy changes)
- “Institutionalists” era: post-Washington Consensus, focus on social factors and institutional design, good governance
 - Recognition that development is a complex “highly nonlinear and highly multifaceted” process (Adelman and Morris, 1997)
 - Emphasis on poverty reduction, less on growth

Changes in WB Development Thinking



- World Bank's ex-President Wolfensohn's proposal for Comprehensive Development Framework (CDF) — more balanced approach to development (January 1999)

Macroeconomic Aspects Fiscal Finance (Traditional approach)	Structural Aspects (Government, Institutions, System) Society Human Development
---	---

- Emphasis on “ownership” of developing countries and “partnership” of various stakeholders in development policy-making process (based on the lessons learned from SAL experiences)
- Encourage developing countries to formulate Poverty Reduction Strategies (PRS), based on CDF principles

Good Governance

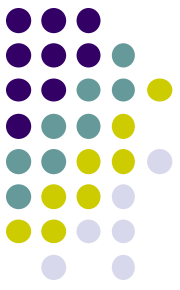


- First appeared in the World Bank's report, *Sub-Saharan Africa: From Crisis to Sustainable Growth* (1989) :

“A root cause of weak economic performance in the past has been the failure of public institutions. Private sector initiative and market mechanisms are important, but they must go hand-in-hand with good governance—a public service that is efficient, a judicial system that is reliable, and an administration that is accountable to its public.”

“A better balance is needed between the government and the governed.”
- Broadening the definition of “Good Governance”
 - Worldwide Governance Indicators (Kaufman Index, 1996-):
 - (i) Voice & accountability, (ii) political stability & lack of violence; (iii) government effectiveness, (iv) regulatory quality, (v) rule of law, (vi) control of corruption

Good Governance: Broadening of the Definition, and Critiques



- Public financial mgt., tax system
- Civil service reform, public administration
- Local governance, citizen participation
- Investment climate & regulatory quality
- Transparency, accountability
- Anti-corruption
- Judiciary
- Legislature
- Democratic system, election
- Human rights
- Police and security

World Bank

UN, US & European donors

Critiques: Feasibility of a long list of desirable qualities?;
Causality (Growth \leftrightarrow Good governance)

- Merliee Grindle: “good enough” governance
- Mushtaq Khan: “growth-enhancing” governance capability
- Yasutami Shimomura: a limited number of “strategic” good governance elements, and “indigenous” elements



MDGs and PRS: UN and World Bank Getting Closer



- UN Millennium Development Goals (MDGs)
 - Adopted at the UN Summit in September 2000 by the world's leaders. Internationally agreed framework of 8 goals and 21 targets.
 - Time-bound and quantified targets for addressing extreme poverty, with a deadline of 2015.

- WB Poverty Reduction Strategies (PRS)
 - Introduced by the World Bank and the IMF in 1999, as a concrete action plan for poverty reduction, formulated by developing countries themselves.
 - Poor countries applying for the Enhanced HIPC Initiative, and WB (IDA) and IMF (PRGF) financial support are required to formulate PRS.
 - Country ownership and stakeholder partnership are guiding principles of PRS formulation.



Millennium Development Goals (MDGs) :

Eight Goals for 2015 using 1990 as benchmark

(21 targets and 60 indicators)



Eradicate extreme poverty and hunger



Achieve universal primary education



Promote gender equality and empower women



Reduce child mortality



Improve maternal health



Combat HIV/AIDS, malaria and other diseases



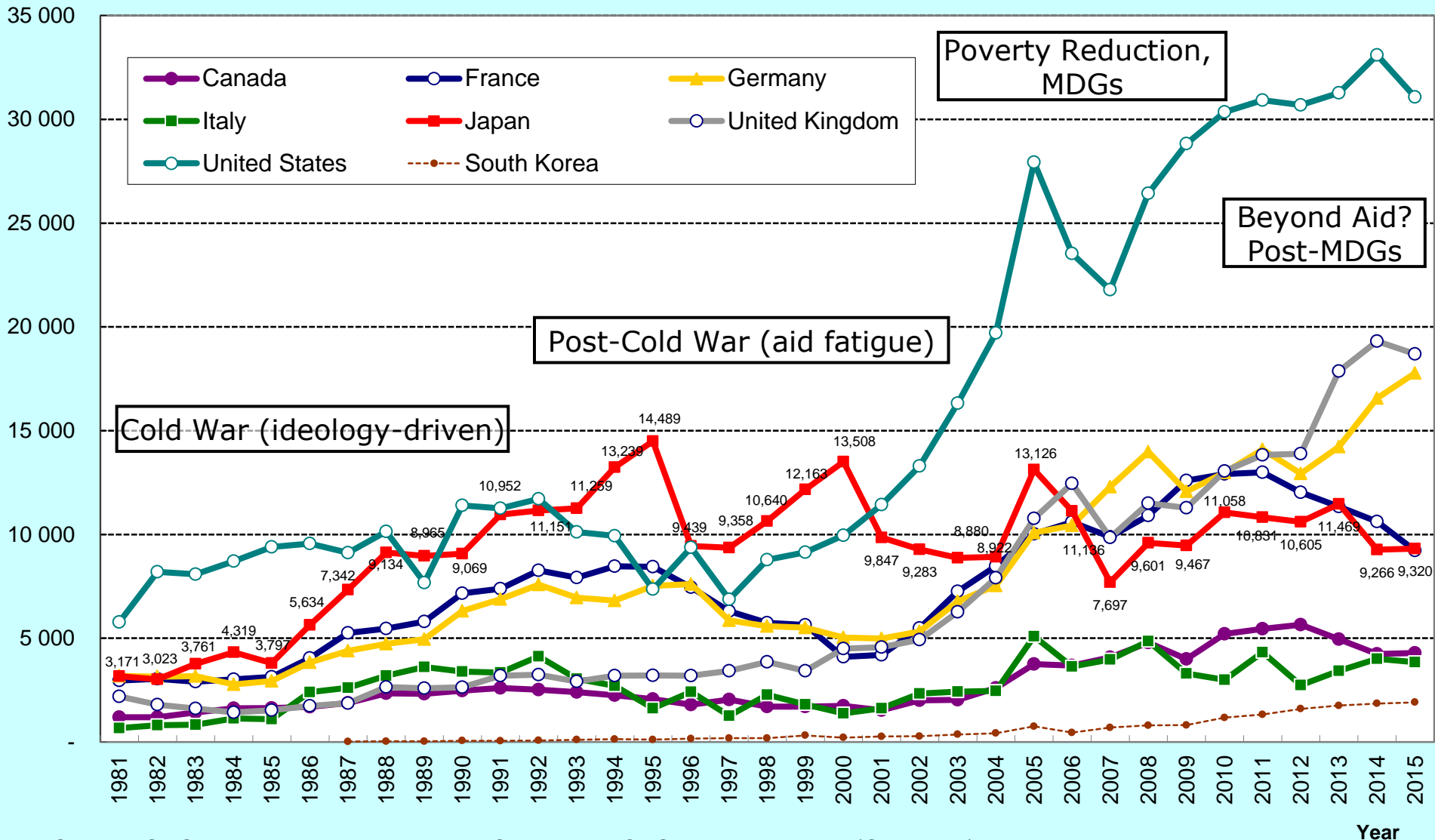
Ensure environmental sustainability



Develop a global partnership for development

Trends of Net ODA from Selected DAC Countries 1981-2015 (net disbursement basis)

in millions of US dollars

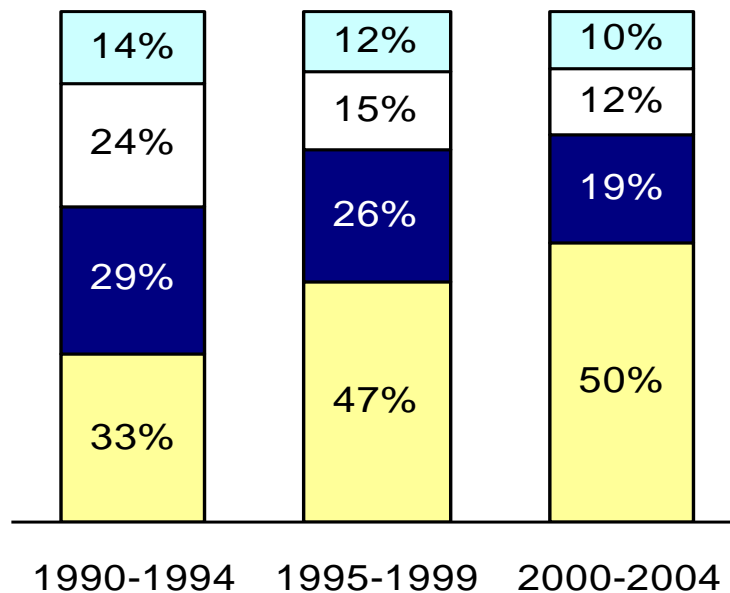
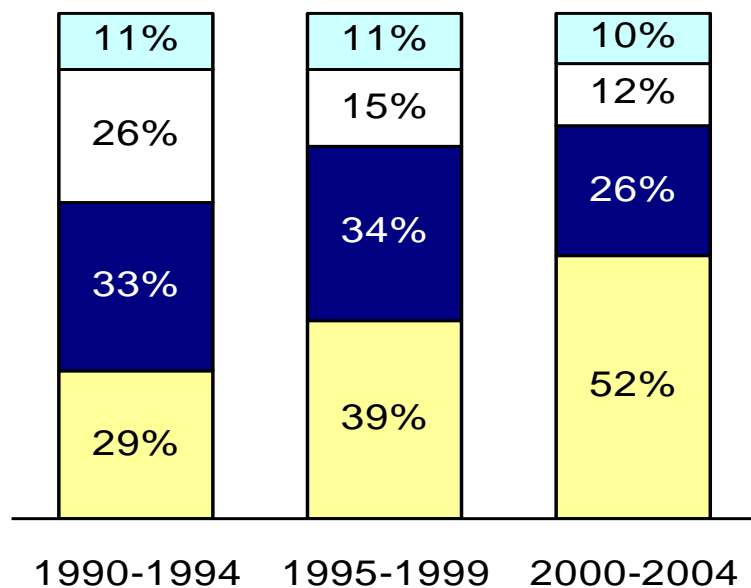


Source: OECD Development Assistance Committee, CRS online database (Oct. 2016)

Distribution of Sector Allocable ODA to Low Income Countries and Sub-Saharan Africa (commitments, period averages, %, 1990-2004)

Low Income Countries

Sub-Saharan Africa

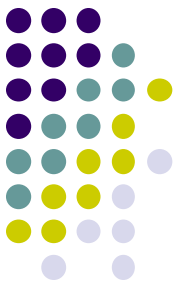


- Multisector
- Production
- Infrastructure
- Social sectors

- Multisector
- Production
- Infrastructure
- Social sectors

Source: IDA (2007) *Aid Architecture: An overview of the main trends in official development assistance flows*. p.11, Chart 7.

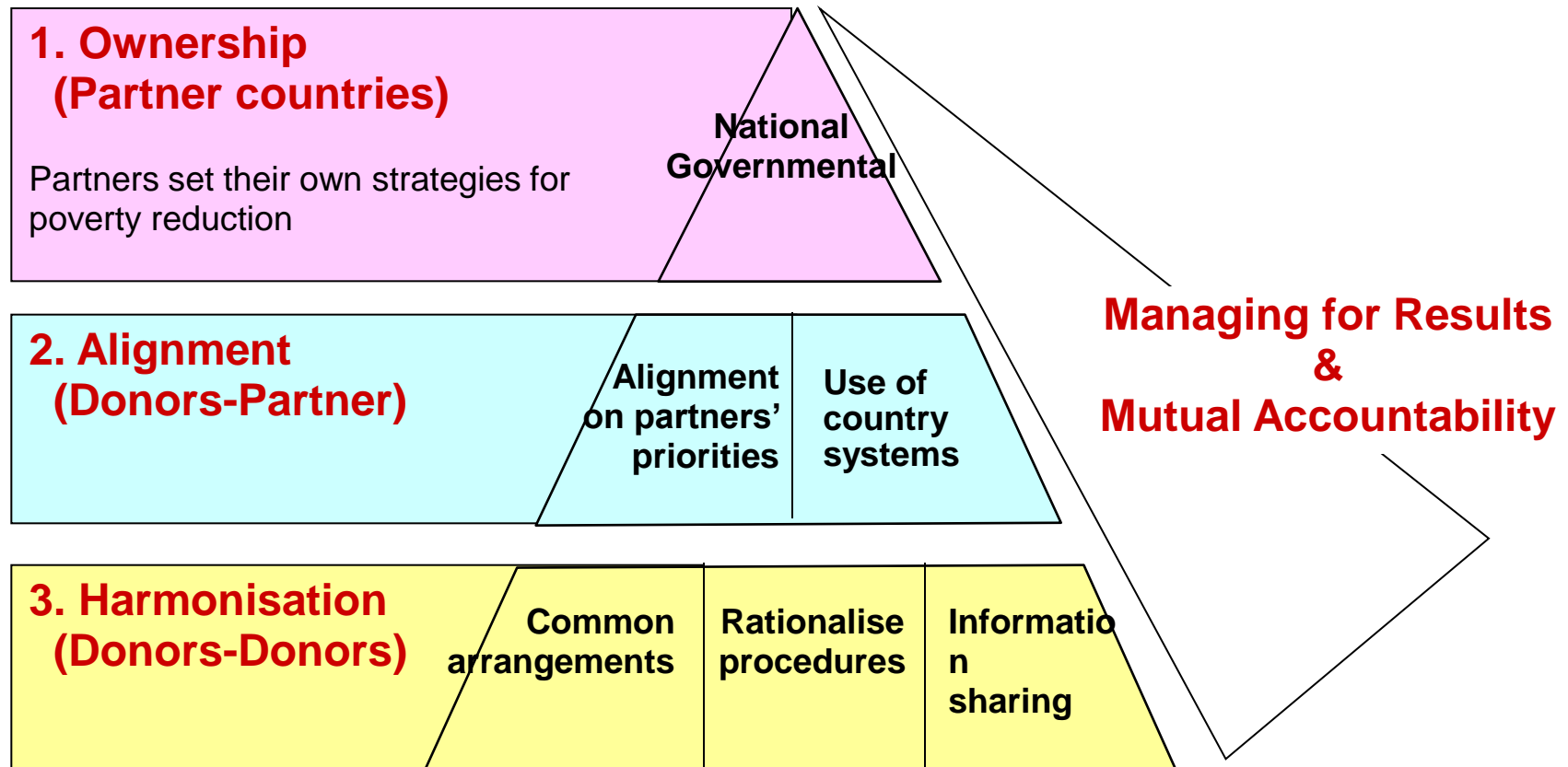
Post-Washington Consensus and Poverty Reduction Drive



- “Aid fatigue” after ending ideological war btw. superpowers (Western vs. Eastern camps)
- Revisiting the rationale for aid
 - ➔ International solidarity for fight against poverty: MDGs & PRS
 - ➔ Focus on poorest countries, fragile states, debt relief, grant aid
- Urge for effective aid
- Accelerating globalization, questions of speed and sequence of liberalization
 - ➔ Financial crises (East Asia 1997, Lehman shock 2008)
 - ➔ Role of the state in managing globalization

The Aid Effectiveness Pyramid

(Paris Declaration on Aid Effectiveness)



Source: *Harmonisation, Alignment, Results: Report on Progress, Challenges and Opportunities*, Joint Progress Toward Enhanced Aid Effectiveness for the Paris H/L Forum, February 28-March 2, 2005 and other related documents

Effective Aid

Prof. Bill Easterly



- William Easterly (*The Elusive Quest for Growth, 2001; The White Man's Burden, 2006*)

- Dambisa Moyo (*Dead Aid, 2009*)
Critique of aid. Aid is largely ineffective, lacks long-term sustainability of poverty reduction

Dambisa Moyo



- Jeffrey Sachs (*The End of Poverty, 2005*)
Aid is largely a beneficial factor in development. Advocate a large boost in aid.

Prof. Jeffrey Sachs



- David Dollar (*Assessing Aid, 1998*)
Aid works only if countries have good economic institutions and policies

- Toshio Watanabe (*Designing Asia for the Next Century, 1995*)
In East Asia, aid played a catalytic role in inviting trade and investment. Asian dynamism



Prof. Toshio Watanabe



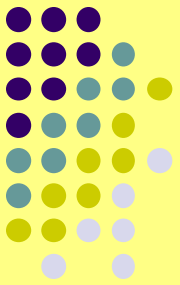
David Dollar

Managing Globalization, Role of the State and Industrial Policy



- **Joseph E. Stiglitz**: WB Chief Economist (97-2000), critique of IMF
Globalization and Its Discontent, 2002
Making Globalization Work, 2006
 - Argue that misplaced faith in free-market ideology led to the global economic issues of today. Whenever information is imperfect and markets incomplete (especially in developing countries), the invisible hand works most imperfectly. Governments can improve the outcome by well-chosen interventions.
- **Meles Zenawi**
African Development: Dead Ends and New Beginnings
 - Anti-neoliberal policy
 - Democratic developmental state
- **Robert Wade**
Governing the Market, 1990, 2003
 - Proponent of developmental state, esp. East Asian experiences
- **Ha-Joon Chang**
Kicking Away the Ladder, 2003
 - Proponent of industrial policy
- **Justin Lin**
“Growth Identification and Facilitation,” 2011
 - Proponent of industrial policy, “New Structural Economics”



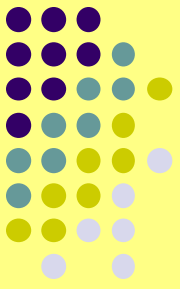


Point of Debates

- Puzzle of “***East Asian Miracle***”?
(cannot be explained solely by the theories of pioneers, or neoclassical growth theory)
 - ➔ (Democratic) developmental state
 - ➔ Industrial development, role of industrial policy?
 - ➔ Good governance
 - ➔ Aid effectiveness (under which conditions?)

Global Transformation

Emerging Agenda

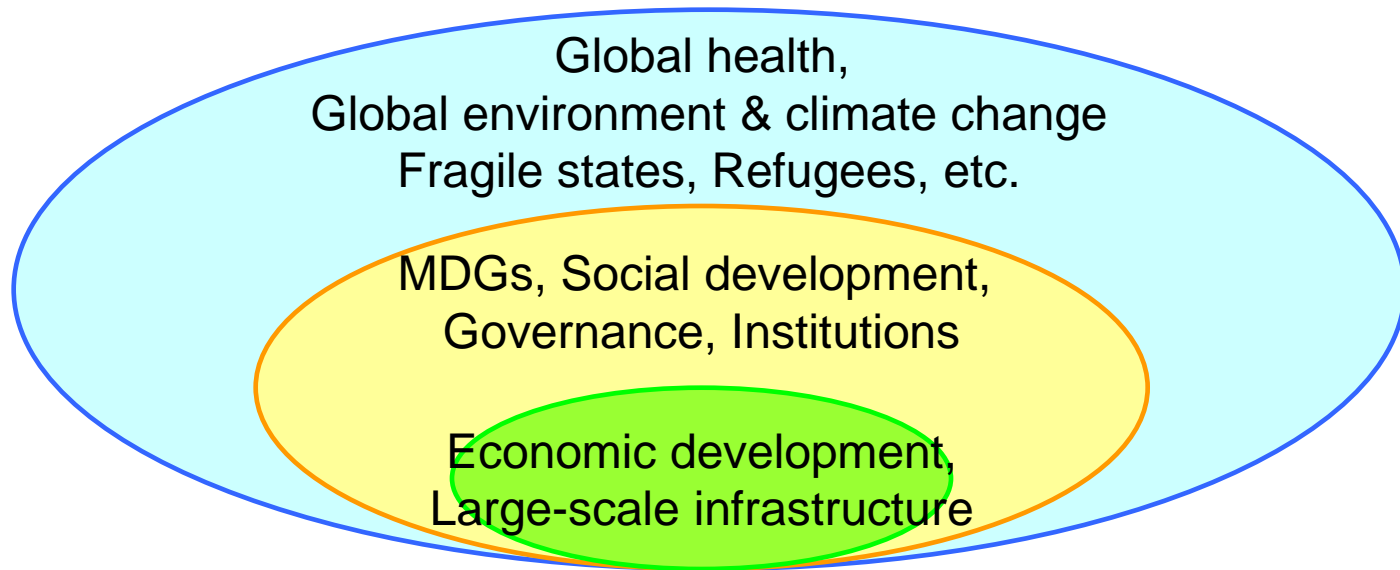


- Accelerating globalization
 - Economic integration, increasing connectivity and global interdependence
 - Increase of private flows into developing countries
 - Rising roles of civil society, NGOs -- increasing awareness of world citizenship
 - Transnational threats (infectious diseases, climate change, financial crises, terrorism, etc.)
 - Polarization of developing countries -- emerging powers vs. fragile states
 - IT diffusion, contributing to democracy uprising and social instability (cf. Arab Spring, ISIL)
- Awareness of vulnerability (various risks and shocks incl. natural disaster)
- Emergence of bilateralism?
 - A sense of growing inequality (middle class)
 - Refugee crisis and the rise of nationalism in developed countries

Changing Global Development Environment (esp. Post-Cold War Era)



- More diverse & complex challenges



- New actors charged in development
 - Emerging donors (Korea, China, India, Brazil, etc.)
 - Civil society, NGOs, business and private foundations
- Multi-polar system, global power shift
 - G7/G8 → G20

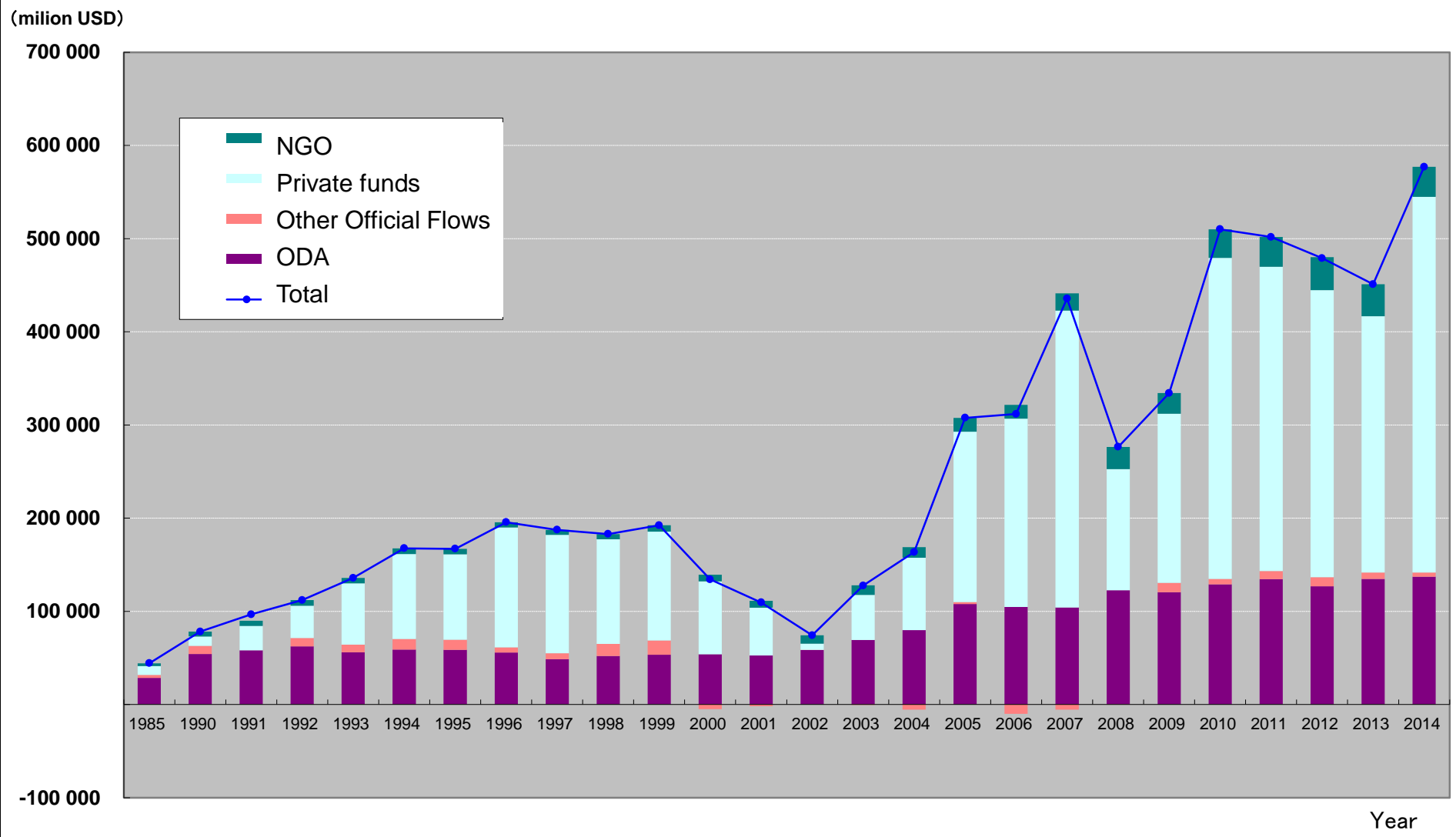
More Complex Development Challenges

Globalization, expanding economic activities, new threats and tensions...



Increased Role of Private Financing in Development

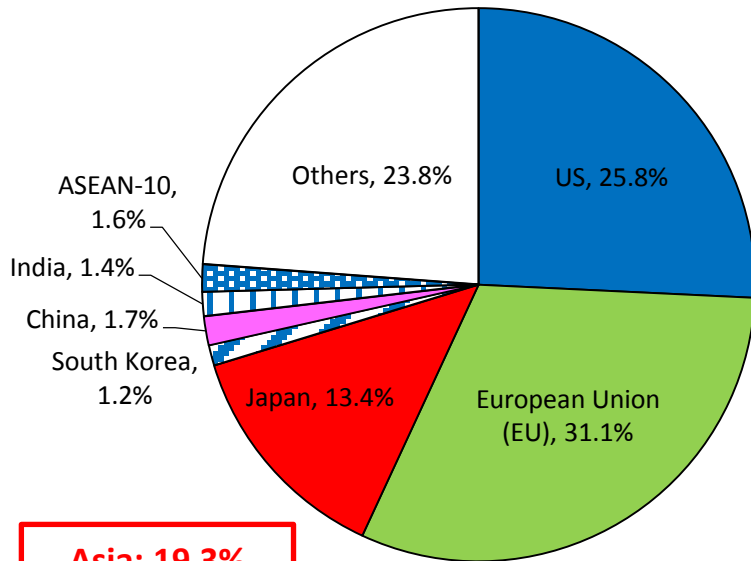
Financial Flows from OECD (DAC) Countries to Developing Countries



(Source) Elaborated by the author, based on the OECD DAC database (StatExtracts)

GDP Share of Major Economies in the World Economy

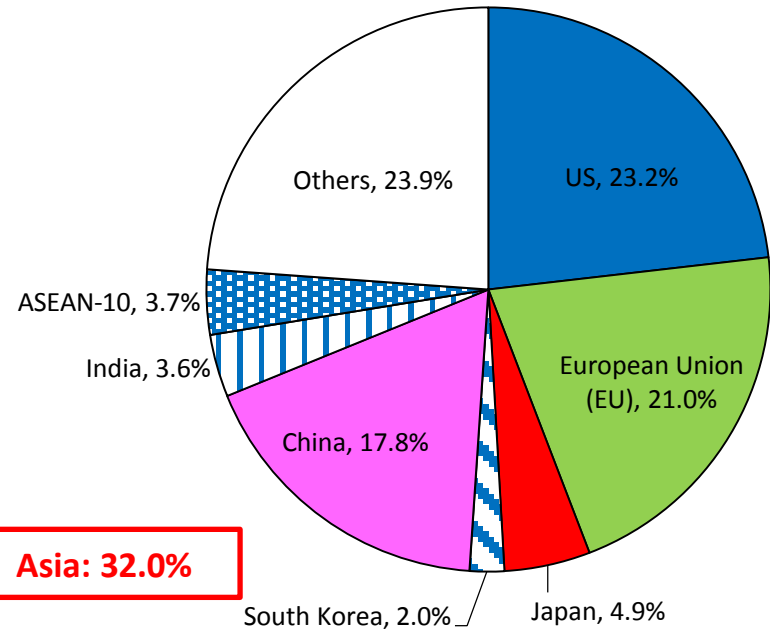
1990



Asia: 19.3%

※Asia is calculated as the sum of Japan, S. Korea, China, India & ASEAN 10.

2020 (proj.)



Asia: 32.0%

Cf. G7: 63.7% (1990) → 50.0% (2010) → 43.6% (2020)

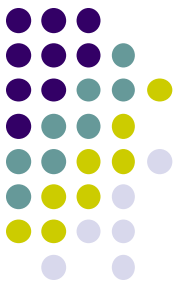
Emerging & developing Asia: 4.8% (1990) → 14.9% (2010) → 25.2% (2020)

Source: IMF World Economic Outlook database, October 2015

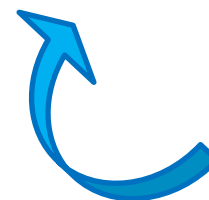
2015: US 24.4, EU 22.1, China 15.95, Japan 5.6 (%)

The 2030 Agenda for Sustainable Development

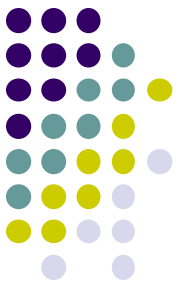
(adopted by the UN Summit in Sept. 2015)



From MDGs to
SDGs



From MDGs to Sustainable Development Goals (SDGs)



Millennium Development Goals (2001-15)

- Focus on poverty reduction
- Aid-based
- G to G (from “Advanced” to “Developing” countries)

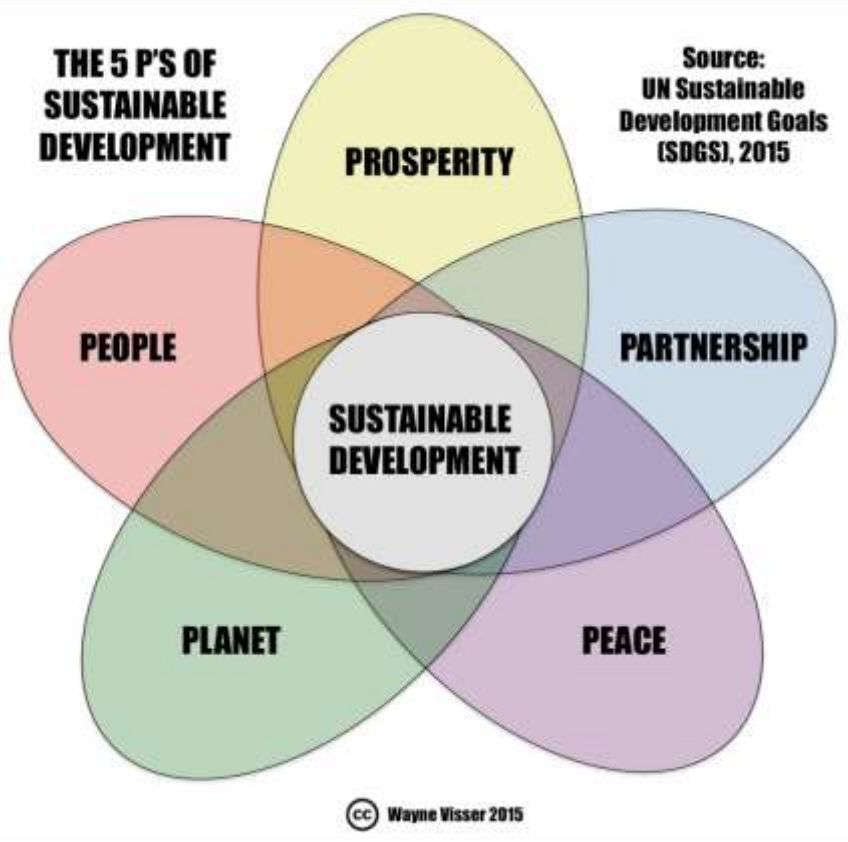
(8 Goals, 20 Targets)

Sustainable Development Goals (2016-30)

- Broader and transformative agenda—incl. poverty eradication, prosperity, justice, sustainability
- Aid + Beyond Aid
- Diverse stakeholders—esp. emerging donors & business
- Universal and integrated (“**One World**” Vision)

(17 Goals, 169 Targets)

Sustainable Development Goals (SDGs)

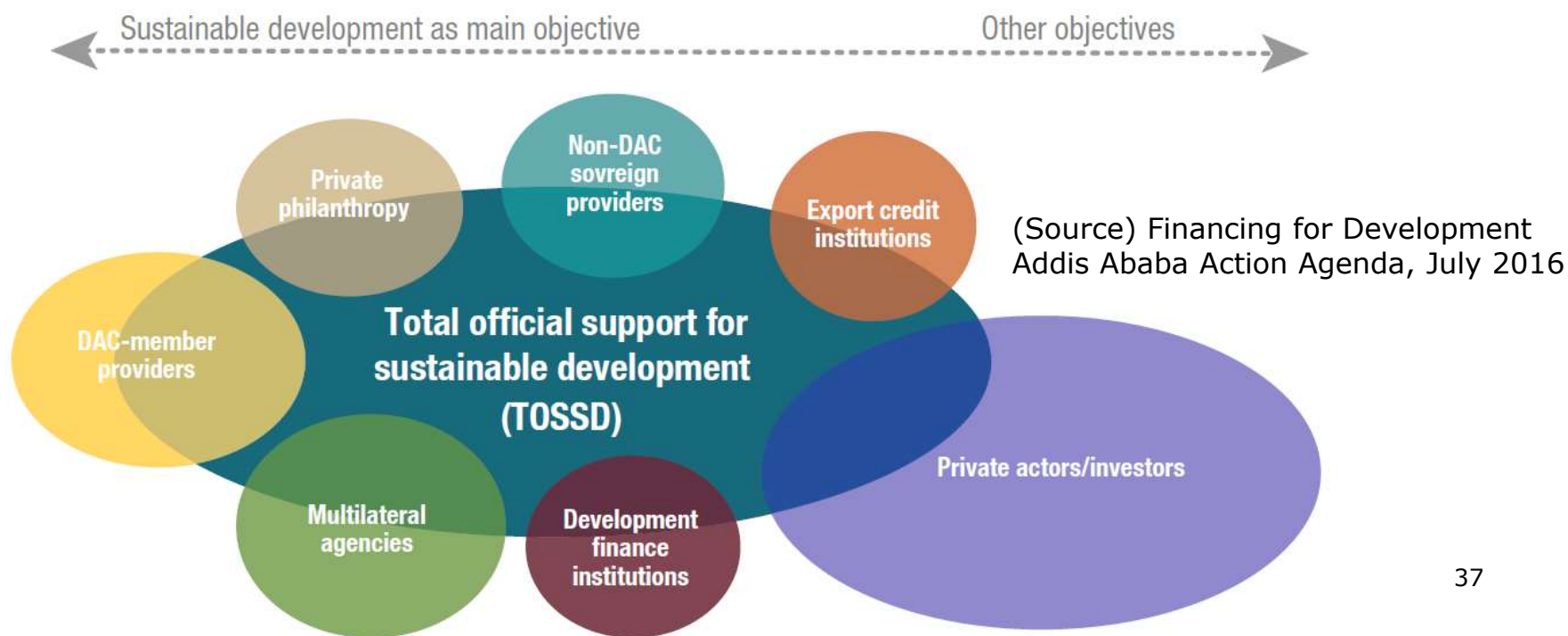


1. End poverty
2. End hunger & achieve food security
3. Health lives
4. Quality education
5. Gender equality
6. Water and sanitation for all
7. Energy for all
8. Economic growth and productive & decent work for all
9. Resilient infrastructure,
10. Reduce inequality
11. Cities and human settlement
12. Sustainable consumption and production patterns
13. Climate change
14. Oceans, seas & marine resources
15. Ecosystem, forest management, biodiversity, etc.
16. Peaceful and inclusive societies
17. Global partnership for sustainable development

Development Finance for the SDG era ?



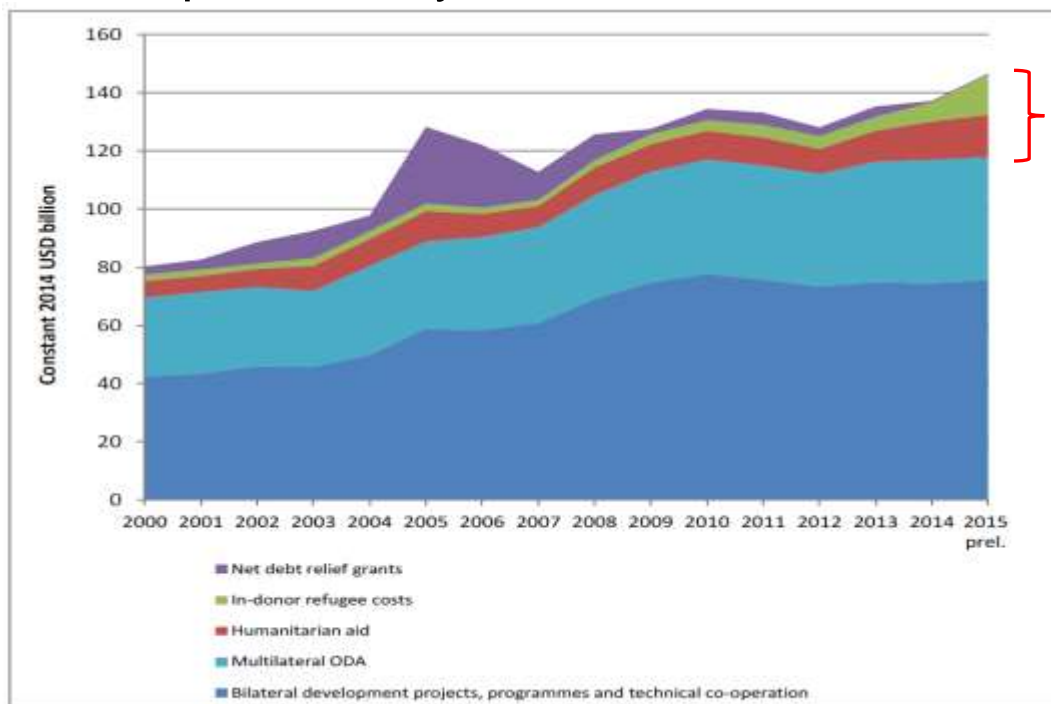
- The DAC statistical system is being modernized to better reflect the new landscape of development finance, including the new measurement of ODA, and **Total Official Support for Sustainable Development (TOSSD)** → to be agreed during 2017.



Sharp Increase in Spending for Refugees

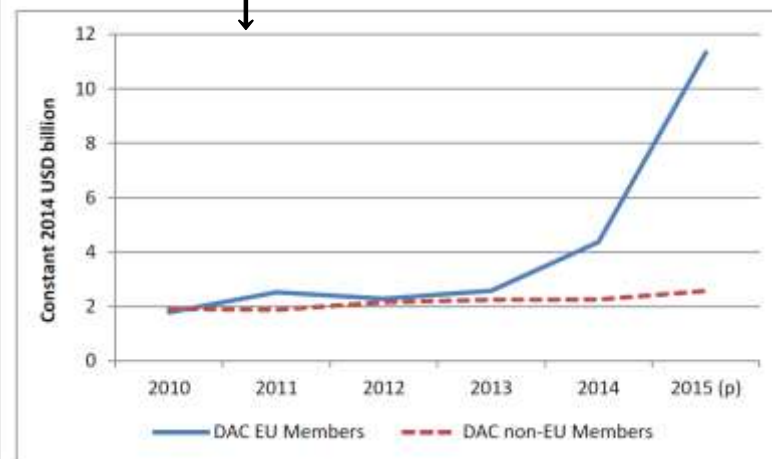


- ODA from DAC members continued to increase in 2015 (net, 2014 price).
- Big increase in assistance to refugees and humanitarian aid: **US\$ 6.6 billion (4.8%) → 12 billion (9.1%)**
Esp. Germany Sweden, Netherland, Italy.



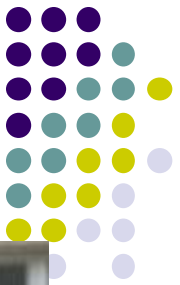
← Breakdown of ODA (DAC members)
Assistance to refugees + Humanitarian aid

In-Donor Refugee Costs

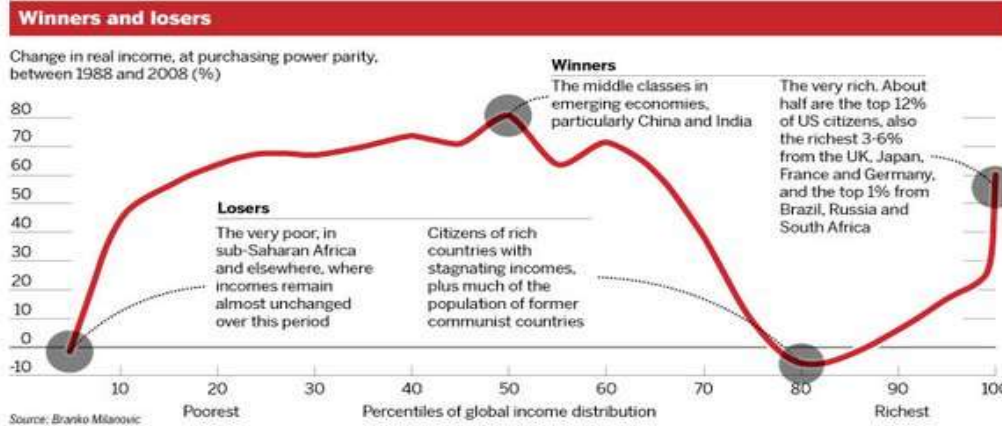
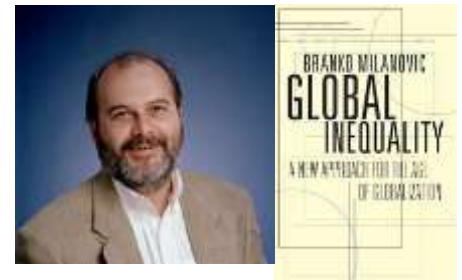


Globalization and Inequality

Warning of Rising Inequality (from Historical Perspectives)



- Thomas Piketty (*Capital in the Twenty-First Century*, 2013/2014)
Global dynamics of income and wealth distribution, focusing on income & capital
- Branko Milanovic (*Global Inequality: A New Approach for the Age of Globalization*, 2016)
Historical patterns of inequality (“winners and losers”), Kuznets waves
 - Winners – middle classes in emerging Asia and the global super-rich
 - Big losers – middle class in the developed world.



- Harold James (*The End of Globalization: Lessons from the Great Depression*, 2001)

